

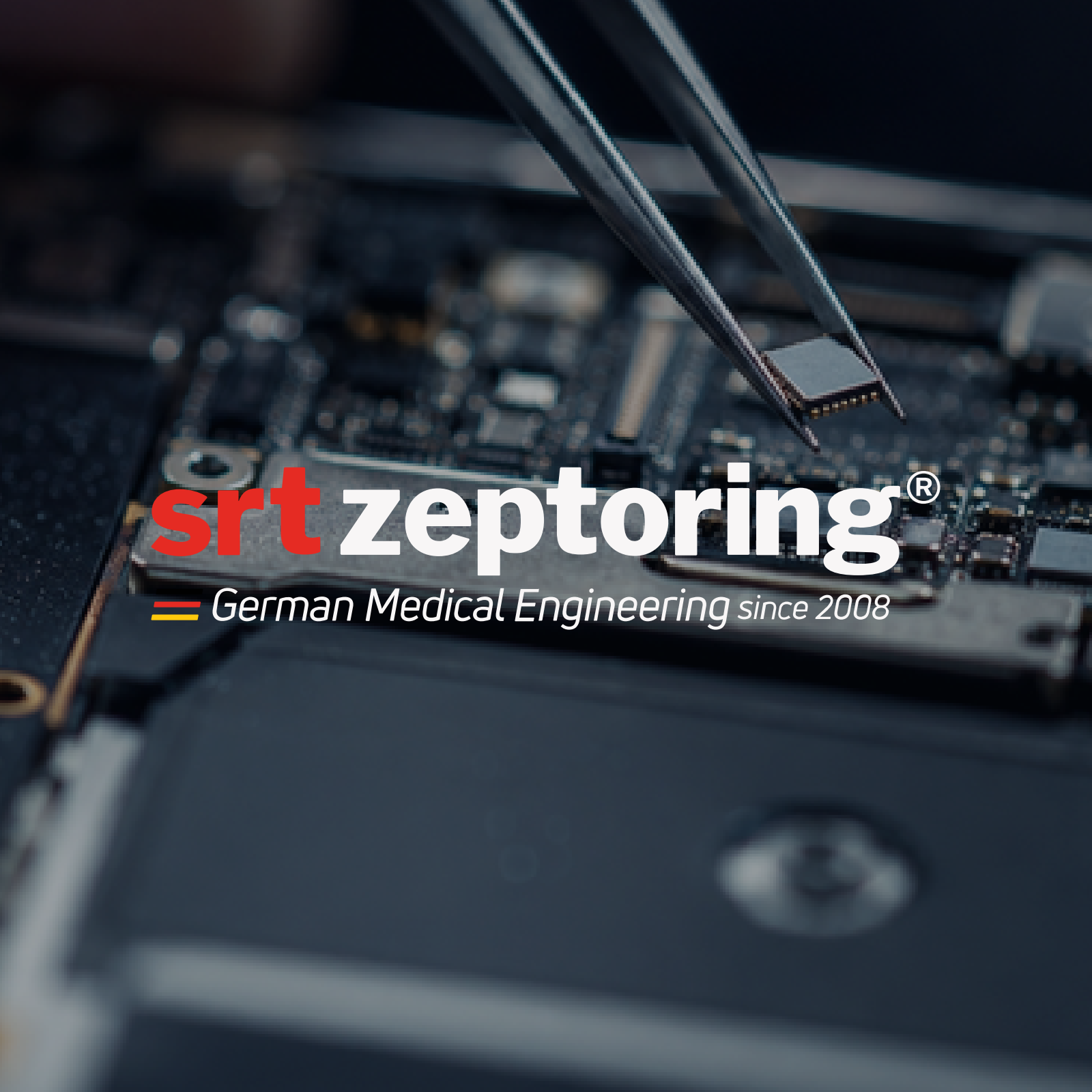


**srtzeptoring®**

— German Medical Engineering since 2008

INTERNATIONAL DISTRIBUTOR

**BECOME  
PARTNER FOR  
STOCHASTIC  
RESONANCE THERAPY  
IN YOUR MARKET**

A close-up, high-contrast photograph of a microchip being assembled. A pair of fine-tipped tweezers is positioned to place a small, square, metallic microchip onto a densely packed circuit board. The background is blurred, showing various electronic components and the intricate patterns of the PCB. The lighting is dramatic, highlighting the metallic surfaces of the chip and the tips of the tweezers.

**srt zeptoring®**

 *German Medical Engineering since 2008*

## THE BRAND

# GERMAN MEDICAL ENGINEERING, BUILT FOR THE WORLD

srt zeptoring® is a German medical technology brand headquartered in Berlin. Since 2008, the company has developed the SRT, a Class I medical device platform for Stochastic Resonance Therapy (SRT) — designed, engineered, and manufactured in Berlin, Germany.

What began as a single therapy platform for the DACH region has grown into an internationally distributed medical technology brand. Today, more than 8,000 units are installed across the DACH region, and the SRT is distributed in 20+ countries across four continents, supported by a network of clinical and commercial partners.

For distributors, srt zeptoring® offers a rare combination in medical technology: a category-defining product, a proven clinical track record, and an 18-year track record of reliability — all backed by the trust that comes with "Made in Germany" engineering.

**Berlin**  
Headquarter

**18+**  
Years on market

**20+**  
Countries



THE TECHNOLOGY

A CATEGORY OF ITS OWN

Stochastic Resonance Therapy is fundamentally different from classical vibration therapy. Where conventional systems rely on predictable, periodic vibration, the srt generates unpredictable, three-dimensional stochastic movement stimuli. This distinction is central to how the srt is positioned in the market and why it faces no direct technological competition.

| Aspect          | Classical Vibration Training | srt zeptoring® (SRT)                 |
|-----------------|------------------------------|--------------------------------------|
| Signal type     | Periodic, sinusoidal         | Stochastic, multi-dimensional        |
| Mechanism       | Muscular reflex / training   | Designed to support neurological CNS |
| Neuroplasticity | Indirect only                | Directly targeted by design          |
| Adaptation      | Repetitive — habituates      | Randomized — designed to sustain     |

This unique stochastic signal profile is a key reason why srt zeptoring® is not positioned against, or compared with, conventional vibration training products in clinical or commercial conversations — it occupies its own category, with premium positioning to match.



AT A GLANCE

## NUMBERS THAT BUILD CONFIDENCE

**18+**

Years on  
market  
(since 2008)

**8,000+**

Units sold in  
the  
DACH region

**36+**

Indications  
supported

**20+**

Distributed  
countries

**70+**

Studies  
& reports on  
SRT

**0.1%**

Maintenance  
Rate

**Class I**

EU-compliant  
Medical Device

**100%**

Made in  
Germany

These figures reflect close to two decades of clinical use, continuous product refinement and a maintenance record that is exceptional for a device category built on daily, high-frequency clinical use, a meaningful commercial argument when presenting the srt to prospective practice or center customers.



## GLOBAL FOOTPRINT

# ALREADY PRESENT IN 20+ COUNTRIES

srt zeptoring® has grown from its German home base into a genuinely international brand, with active distribution across Europe, the Middle East, Asia & Pacific and the USA.

### Europe

Germany, Austria, Switzerland, Poland, France, Spain, Denmark, Croatia, Italy, Slovakia, Czech Republic, Luxembourg, Ukraine

### Middle East

Armenia, Jordan, Lebanon

### Asia & Pacific

Malaysia, Indonesia, Australia, China

### America

United States

This footprint is the foundation for the next phase of growth and the reason srt zeptoring® is now selectively expanding its international distributor network.



## MARKET OPPORTUNITY

# WHY THE TIMING IS PERFECT



### **Ageing population**

A global demographic shift is driving sustained demand for rehabilitation and fall-prevention solutions across healthcare systems worldwide.



### **Neurological conditions**

The rising prevalence of neurological conditions is increasing demand for therapies designed to support neuroregulation and motor recovery.



### **Prevention & longevity**

The global longevity trend is opening new distribution channels in private wellness and preventive health centres, beyond traditional clinical settings.



### **Private rehabilitation expansion**

Private rehabilitation centres are expanding worldwide, creating new, commercially attractive distribution channels for proven medical technology.

## CLINICAL APPLICATIONS

# ONE PLATFORM, FIVE CLINICAL SPECIALTIES

### Neurology

The srt has an established track record of use in the management of neurological conditions such as Parkinson's disease, multiple sclerosis, and post-stroke rehabilitation.

- **May support improved postural stability and balance regulation**
- **Designed to support neuroplasticity and the reactivation of neural networks**
- **Associated with improvements in gait pattern and coordination**

### Orthopedics

In orthopedic settings, the srt is used to support mobility, muscular function, and recovery across a wide range of degenerative and post-operative conditions.

- **May support improved mobility and a reduction in perceived discomfort**
- **Designed to activate weakened muscular structures during rehabilitation**
- **Associated with improved muscle function and support for bone density maintenance**

### Geriatrics

For ageing patients, the srt is positioned as a tool for fall prevention and long-term functional independence.

- **Designed to support fall-prevention strategies through improved balance regulation**
- **May support improved sensorimotor processing and gait security**
- **Supports muscle and bone maintenance in older patients**

## Pediatrics

Specially designed therapy programs adapt the srt for children with motor or neurological development needs.

- **Designed to support neuromuscular development in children with motor or neurological challenges**
- **A gentle, safe, and child-appropriate stimulus profile**
- **May support coordination, balance and sensory processing in a playful, low-pressure format**

## Sports Medicine

In sports and performance settings, the srt is used to support injury prevention and a faster, safer return to activity.

- **May support injury-prevention protocols and post-injury recovery**
- **Associated with improved neuromuscular control relevant to performance**

One device platform serves multiple departments within a single territory.

**36+**  
supported indications



EVIDENCE

70+

STUDIES & REPORTS ON SRT

A Technology Backed by Research

srt zeptoring® is supported by more than 70 studies and reports on Stochastic Resonance, conducted with clinical and academic institutions in Germany and internationally, spanning neurology, orthopedics, geriatrics, and pediatrics.

This body of evidence — combined with 18+ years of continuous clinical use — is central to how srt zeptoring® is positioned with regulators, clinical decision-makers, and end customers, and represents a substantial head start compared to newer market entrants.

## THE PARTNERSHIP

# WHAT PARTNERS GET

### Proven Technology

18+ years of clinical use and 36+ indications mean distributors take on effectively zero technology risk when introducing the srt to their market.

### Exclusive Territory

Partners receive regional exclusivity, backed by full market support from the srt zeptoring® international team.

### Strong Margins

With no direct technological competition, the srt supports premium pricing and healthy distributor margins.

### German MedTech Brand

"Made in Germany" carries significant trust with clinical buyers, a meaningful asset when opening conversations with new accounts.

### **Training & Certification**

Distributors and their teams receive structured clinical onboarding and a certified partner status.

### **Long-Term Partnership**

srt zeptoring® invests in co-marketing, ongoing support, and joint market development, this is a long-term relationship, not a one-off supply agreement.

### **Reliability by Design**

A 0.1% maintenance rate across the installed base reflects the durability of the platform, an important argument when distributors are building trust with new clinical accounts.

## GLOBAL STRATEGY

# A 3-STAGE GLOBAL EXPANSION

srt zeptoring® is expanding internationally in a structured, staged approach - giving new distributors clarity on how their market fits into the broader growth strategy.



### Stage 1 — Reference Markets

Germany, Switzerland, Austria, the Netherlands, Sweden, Denmark, Norway. Establishing clinical credibility in high-standard healthcare systems.



### Stage 2 — Scale Markets

United Kingdom, Canada, Australia. Large private rehabilitation markets with strong premium-pricing potential.



### Stage 3 — Gateway Hubs

Saudi Arabia, Japan, South Korea, Singapore. Regional healthcare hubs serving as gateways to MENA and East & Southeast Asia.



## **PARTNER PROFILE**

# **WHO WE'RE LOOKING FOR**

srt zeptoring® builds exclusive, long-term partnerships with established medical technology distributors. We look for partners who bring:

### **Established MedTech Distribution**

Active in local healthcare with existing relationships to physiotherapy practices, therapy centers, or medical practices

### **Regulatory Expertise**

Local knowledge of medical device registration and national health authority approval processes

### **Sales & Service Infrastructure**

A dedicated sales team, technical service capacity, and demo units for clinical presentations

### **Commitment to Clinical Education**

Investment in clinical training, key opinion leader engagement, and medical congress participation



## NEXT STEPS

# READY TO PARTNER?

**01**

### Initial call



A 30-minute discovery call with our international team.

**02**

### Market assessment



A joint review of your territory's potential.

**03**

### Partnership agreement



Territory contract and commercial terms.

**04**

### Onboarding & training

Clinical and sales certification programme.

**GET IN TOUCH**

**Teresa Gasser**

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